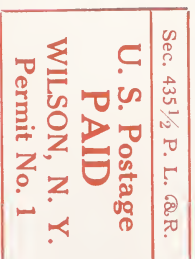
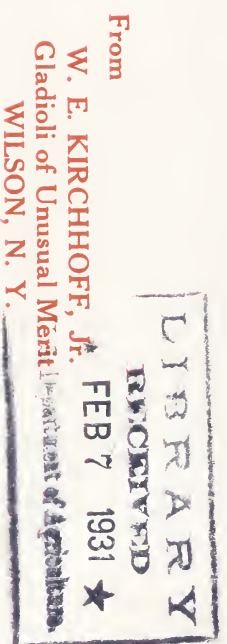


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From
W. E. KIRCHHOFF, Jr.
Gladioli of Unusual Merit
WILSON, N. Y.



To

Chas. E. F. Gerstorf,
Mt. Airy Gardens,
1820 N. Carolina St.,
Washington, D. C.

During the past twenty three years we have been growing and dispensing to the trade the better varieties of bulbs, and we take pride in our achievements. We refer you to thousands of satisfied customers who buy of us year after year and invariably speak well of our stock, as well as our manner of doing business.

POSTMASTER:-If unable to deliver please return.

Postage is guaranteed.
W. E. Kirchhoff, Jr.

KIRCHHOFF'S WHOLESALE PRICE LIST

"GLADIOLI OF UNUSUAL MERIT"

EFFECTIVE UNTIL FEBRUARY 1st.

TERMS: 25 bulbs @ 100 rate, 250 @ 1,000 rate; minimum order, \$5.00. 10% discount on \$25.00 orders when accompanied by cash; prices quoted net cash, F. O. B. Wilson, New York. A deposit of 25% will hold bulbs until April 1st, 1931.

1,000 AT 9 TIMES 100 RATE.

	Per 100 (1½" up)	Per 100 (1¼-1½)	Per 100 (1-1¼)
KIRCHHOFF'S APPLEBLOSSOM, <small>Kirchhoff's describes it</small> name \$12.00	\$12.00	\$10.00	\$
KIRCHHOFF'S VIOLET.....	15.00	12.00	10.00
MINUET, lavender, extra.....	12.00	10.00	8.00
AMERICA soft pink.....		1.20	.80
ANNA EBERIUS, dark velvety purple.....	2.00	1.50	1.00
B. L. SMITH, lavender.....	3.00	2.50	1.80
BENGAL TIGER, mottled.....	3.00	2.25	1.50
BREAK O' DAY, a soft LaFrance pink.....	2.00	1.50	1.00
CRIMSON GLOW, bright crimson.....	2.00	1.50	1.00
CRINKLES, Crinkly Tyrian rose.....	4.00	3.00	2.00
DR. BENNETT, vivid flame red.....	3.50	2.50	2.00
E. J. SHAYLOR, cerise, ruffled.....	2.00	1.60	.75
EVELYN KIRTLAND, tall pink.....	2.50	1.60	1.00
E. MILLER, (Kirchhoff's) coral pink.....	2.50	2.00	
FLAMING SWORD, brilliant medium red	2.00	1.50	1.00
GOLDEN MEASURE, yellow large.....	3.00	2.25	1.80
HALLEY, early salmon.....	1.80	1.40	.75
HERADA, mauve	1.80	1.40	.75
LOS ANGELES, cut and come again.....	2.00	1.40	.80
MAIDEN BLUSH, (prim) pink.....	1.20	.75	.50
MARY PICKFORD, creamy white.....	2.00	1.40	.90
MISS SPOKANE, orange salmon.....	2.50	1.80	1.30
MRS. DOUGLAS, fine salmon pink.....	3.00	2.25	1.80
MRS. F. KING, scarlet.....	1.80	1.20	.75
MRS. MORRISON, Kirchhoff's shell pink.....	2.00	1.50	1.20
MRS. DR. NORTON, Appleblossom pink.....	2.50	2.00	1.50
MRS. F. PENDLETON, pink with blotch.....	1.80	1.60	.75
ORANGE GLORY, ruffled orange.....	1.80	1.30	.80
PURPLE GLORY, ruffled dark red.....	3.50	2.70	2.00
PRINCE OF WALES, delicate salmon.....	1.80	1.20	.75
PEACE, white, lilac markings.....	2.00	1.40	.90
ROSE ASH, ashes of roses.....	2.50	1.80	1.20
SCARLET WONDER, mammoth scarlet.....	2.50	2.00	1.30
SCHWABEN, Marguerite yellow.....	2.25	1.60	1.00
SOUVENIR, (prim) yellow.....	2.00	1.40	.90
TYCKO ZANG, rose doree throat white.....	2.50	2.00	1.40
VIRGINIA, scarlet popular.....	2.00	1.60	.75
EXHIBITION MIXED.....	1.80	1.40	.75

The bulbs offered in this list are of first quality, and true to name. We will however, assume no responsibility for the crop, other than to replace bulbs not true to name or to refund the purchase price. All orders will be packed carefully against frost. After shipment has been turned over to transportation company our responsibility ceases. All stock is offered subject to strikes, fires and other contingencies beyond our control.

W. E. KIRCHHOFF, JR.

WILSON, NEW YORK